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| **SPRING** **NEWSLETTER** |

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| **DEAR FRIENDS AND COLLEAGUES,**We are excited to announce a new look for Zupkus & Angell!  Did you notice our new logo?  It goes along with a [BRAND NEW WEBSITE](https://t.e2ma.net/click/d31nid/93fksd/xeokqc)!   This year, we are presenting at events across the country on topics ranging from cyber security, to transportation and auto liability defense, to effective litigation management.  We love the opportunity to travel and meet with our friends, colleagues and clients. Please take a moment to review some of our upcoming events, and let us know if we will see you there!  If you are in the area, even if not attending, let us know if you have time on your calendar to get a coffee or lunch.  In this edition of our firm newsletter we are also excited to announce our Super Lawyers and Rising Stars.  We are extremely proud of our attorneys and staff for their tireless efforts in the law and acts of social responsibility.  For the past two years, ZA Law has made the leap from a paper office to maintaining virtually paperless files.  In April we celebrate Earth Day, and are inspired to renew our efforts to be environmentally conscious by the words of Theodore Roosevelt:  “Here is your country. Cherish these natural wonders, cherish the natural resources, cherish the history and romance as a sacred heritage, for your children and your children’s children. Do not let selfish men or greedy interests skin your country of its beauty, its riches or its romance.” Thank you for your continued patronage and support. We look forward to seeing and re-connecting with many of you soon.Sincerely,***Zupkus & Angell, P.C.*****(303) 894-8948**  |

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| **PRIMERUS WESTERN REGIONAL MEETING**This year, Zupkus & Angell was proud to co-host to the Western Regional Meeting of the International Society of Primerus Law Firms in our home town of Denver, Colorado.   ZA Law is a proud and long-standing member of Primerus.  The Western Regional Meeting is a chance for hand-selected small- and medium-sized firms from across the West to discuss current events in the law and their practice, as well as how to better serve our clients.  The event took place at the newly-renovated Union Station and its Crawford Hotel, and featured presentation panels including ZA Law partners [Muliha Khan](https://t.e2ma.net/click/d31nid/93fksd/d7okqc), [Kristi Lush](https://t.e2ma.net/click/d31nid/93fksd/tzpkqc), [Dina Bernardelli](https://t.e2ma.net/click/d31nid/93fksd/9rqkqc), [Bob Zupkus](https://t.e2ma.net/click/d31nid/93fksd/pkrkqc) and [Rick Angell](https://t.e2ma.net/click/d31nid/93fksd/5cskqc). Primerus is a society of hand-selected independent, boutique law firms that work together to provide clients the specialty service of a local firm, with the resources of their large, international counterparts.  With nearly 200 member firms in more than 40 countries, Primerus provides clients easy access to the right lawyer, with the right skills, in the right location.  Each member firm is screened to ensure its commitment to excellence as embodied in the Six Pillars: Integrity, Excellent Work Product, Reasonable Fees, Continuing Legal Education, Civility and Community Service. To learn more about our membership in Primerus or the Western Regional Meeting, please contact Dina Bernardelli. |

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| **KRISTI IN THE CLASSROOM**On February 12, 2015, ZA Law Partner Kristi Lush was invited to serve as a guest lecturer for a graduate level architecture class entitled “Professional Practice” for the University of Colorado at Denver.  The specific topics covered by Kristi included a broad range of legal issues ranging from contracts and insurance to construction law and alternative dispute resolution.  Prior to attending law school Kristi worked as a high school teacher, so she greatly enjoyed this opportunity to get back into a classroom  |

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**WE'VE GOT SUPER LAWYERS!**And we're not the only ones who think so! Seasoned Super Lawyer Bob Zupkus and two-time Rising Star Kristi Lush are proud to welcome ZA Law Partner Muliha Khan to the ranks of attorneys recognized by Super Lawyers as a 2015 Rising Star.  Super Lawyers are more than just Kristi and Muliha zooming around the office in capes and masks:  “Super Lawyers is a rating service of outstanding lawyers from more than 70 practice areas who have attained a high-degree of peer recognition and professional achievement.”  [superlawyers.com](https://t.e2ma.net/click/d31nid/93fksd/l5skqc)Super Lawyers uses a multi-phase selection process including peer nominations, evaluations, and independent research. Selections are made on an annual, state-by-state basis. Recognition by Super Lawyers, either as a Rising Star or Super Lawyer goes to only 2.5% of licensed active attorneys.  To view our attorney’s Super Lawyers Profiles click [here](https://t.e2ma.net/click/d31nid/93fksd/1xtkqc). |

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**JUST SAY "NO"...**by Robert A. Zupkus, PartnerA complex lawsuit is filed against an insured.  The insured, or someone acting on its behalf, sends it to any known insurance carrier for the insured with nothing more than a request to defend and idemnify.  There is no attempt to link either duty to policy language.  For a variety of reasons, the common reaction of an insurance carrier is first to say “no.”  At this point, neither insured nor carrier has been well served by the circumstances.The duty to defend is almost universally much broader than the duty to indemnify under an insurance policy.  Allegations in the complex complaint may be clustered under broadly captioned categories which may fall outside defense or indemnity obligations.   Specific allegations in the complex complaint may well have defense and indemnity protection under the policy; however, they may be eclipsed by or fall into the shadows cast by broad pleading categories.  If those specifically covered allegations are brought out into the light when the complaint is first forwarded to an insurance carrier, an improvident answer of “no” might be avoided.  On behalf of an insured, this firm recently had the opportunity to request that a carrier revisit its answer of “no” given when it was first approached with a defense tender that lacked detail or explanation.  Upon further review of detailed information, the carrier reversed its initial “no” response and accepted defense of the complex suit which, in our view, was a good decision for both parties.  |

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| **HAPPY LAW DAY!**In 1958, President Dwight D. Eisenhower declared May 1st "Law Day" in recognition of the role law plays in our democratic way of life.  To quote Eisenhower:"In a very real sense, the world no longer has a choice between force and law. If civilization is to survive it must choose the rule of law."At ZALaw, we celebrate Law Day by reflecting on the importance of the Rule of Law and how we can continue to use it to better our country, our community, and our civilization. |

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| **RECENT PUBLICATIONS**ZA Law Partner Dina  Bernardelli discusses the complexities of the term "occurrence" as it pertains to construction defect coverage in her article published in the American Bar Association's Winter 2015 issue of The Brief.Please click on the image below to read the full article, or contact Dina Bernardelli for more details! |

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| **CURRENT EVENTS****April 23 - 26****Amelia Island, Florida**Primerus Defense Institue Convocation Dina Bernardelli, Presenter**May 12 - 16****Scotsdale, Arizona**Transportation Lawyers Association Conference Kristi Lush, Moderator**June 16-17**                    **Frisco, Texas** PLRB  Western Regional Adjusters Conference    Muliha Khan, Presenter**September 9-10**             **Columbus, Ohio** PLRB  Central Regional Adjusters Conference Dina Bernardelli, Presenter**October 30** **Columbus, Ohio**Transportation Law InstitueKristi Lush, Moderator**November 10-11****Atlanta, Georgia**PLRB Eastern Regional Adjusters ConferenceMuliha Khan, Presenter |

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| Spring Scavenger Hunt |

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| **SPRING SCAVENGER HUNT**We've done some spring cleaning at Zupkus & Angell, and that includes renovating our  website! Click [here](https://t.e2ma.net/click/d31nid/93fksd/dbwkqc) to peruse our new site and find the answers to the following questions. The winner will receive a $25 Gift Certificate to Home Depot to help with your own renovation projects!   |

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| **(1)**What is ZA Law's first Client Commitment? **(2)**Which of Kristi's hands are visible in her profile photo? **(3)**What is the ratio of children to dogs in the photo of the ZA Team after running Jodi's Marathon, 2013?**(4)**Which "old adage" does ZA Law believe in, per the "ZA's Advocacy" page?**(5)**In which publication was ZA Law Partner Dina Bernardelli recently published?**(6)****Fill in the Blank**At Zupkus & Angell, meaningful collaboration, including \_\_\_\_\_\_\_\_\_\_\_\_\_, is an integral part of the Firm's vision, strategy and tradition of service. |

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| **Submit your answers**[here](https://t.e2ma.net/click/d31nid/93fksd/9vxkqc)**.**The winner will be randomly selected from all correctly completed entries and will be announced in our Summer Newsletter.  |

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| Zupkus & Angell, P.C.The McCourt Mansion555 East 8th AvenueDenver, CO 80203Office: (303) 894-8948Facsimile: (303) 894-0104[**www.zalaw.com**](https://t.e2ma.net/click/d31nid/93fksd/poykqc)[**Contact us.**](https://t.e2ma.net/click/d31nid/93fksd/5gzkqc) |
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