

# M&A attorney's practice focuses on domestic, middle market deals



By Brian Cox

Cristiane “Crissy” Wolfe is a self-confessed “deal junkie.”

“I love negotiating and closing deals,” says the Atlanta attorney, who is a partner at Krevolin & Horst, LLC, where she regularly represents middle market companies in multimillion-dollar transactions, on both the buy and sell side.

She thrives on the rush from working deep into the night, trying to get the final details of a deal in place. A tremendous sense of accomplishment comes from closing a deal.

“If you’re on the sell side, it’s somebody who put their blood, sweat, and tears into their company and when they walk away with millions, maybe hundreds of millions, it’s a big moment,” she says.



Krevolin & Horst attorney Crissy Wolfe enjoys running and completed the Walt Disney World 2020 Marathon.

Wolfe discovered her affinity for mergers and acquisitions after first working in immigration law as a legal assistant at a small law firm in Washington, D.C., and then practicing tax law as a young associate in the Atlanta, Ga. offices of the international law firm Paul Hastings.

When eventually a department head forced her to choose between tax law – which she had been practicing for several years – and M&A, Wolfe says her preference was clear.

“Tax law is like a big puzzle, and if you like puzzles, it’s great,” she says. “But M&A is fun.”

It is fitting, in one sense, that Wolfe’s career path to corporate and transaction law should entail a few stops along the way.

When she was young, Wolfe’s family moved around a bit. Her father’s career as an executive for various furniture companies took the family from Wooster, Ohio, where Wolfe was born, to a suburb outside of Cleveland and then to Muskegon, Mich., when she was 7 years old. They moved again her senior year in high school, this time to Eldersburg, Md.

Wolfe learned to adapt and engage with different social circles, which is a trait that has proved beneficial in her legal career.

“I had to make new groups of friends quite a few times so I actually think it’s made me less fearful in business development scenarios,” she says.

After graduating from high school, Wolfe attended Boston University, where she met her future husband, Steven, who also had designs on becoming a lawyer. She graduated a semester early in 2002 and moved to Virginia as she further considered law school. For about 18 months, she worked at a small D.C. immigration firm as a legal assistant.

Her interest in immigration law was first piqued by her family’s history of hosting an exchange student from the former Yugoslavia as well as his younger brother when war broke out.

She found the work engrossing and meaningful. The firm largely worked with professionals looking to immigrate to the U.S. One of the senior attorneys she worked for had years of experience helping Iranians come to America. One of the first cases Wolfe ever