



BRINGING TOGETHER GOOD CLIENTS AND GOOD LAWYERS



2010 PDI Transportation Seminar

**January 14-15, 2010
ARIA Resort & Casino
Las Vegas, NV**

SEMINAR TOPICS INCLUDE:

- Accident Scene Ethics**
- Coverage Issues**
- Admissibility & Evidentiary Dilemma
of CSA 2010 and GPS Data**
- Considerations & Strategies for
Admitting Liability**
- Creative Ways to Fight Back Against
Plaintiffs' Attorneys**
- How to Deal with Lack of Training,
Drug Testing, Retention & Non-
Compliance**
- Expectations of Your Attorney(s) at the
Scene, During the Discovery & in the
Courtroom**

You are cordially invited to attend the 2010 Primerus Defense Institute Transportation Seminar, January 14-15, at ARIA Resort & Casino (Las Vegas, NV). Please honor us by attending the opening cocktail reception on Thursday, January 14th, from 6:30 - 8:30 p.m.

In addition to participating in an outstanding educational program, you will be able to meet and network with PDI counsel from nearly 100 cities across the U.S., Canada, and the United Kingdom, all who have been rigorously screened for their commitment to Integrity, Excellent Work Product, Reasonable Fees, Continuing Education, Civility, and Community Service.

The brand new ARIA Resort features over 4,000 guest rooms, including 568 suites, with elevated accommodations, distinctive décor, outstanding amenities and the most advanced guestroom technology in the country. ARIA offers an impressive collection of the world's most critically acclaimed chefs and restaurateurs, as well as entertainment and night life which includes an 1,800 seat theatre and a casino.

If you have any questions about Primerus, please contact Ruth Martin at: (800) 968-221; rmartin@primerus.com. To register for this Seminar, please click [here](#).

Agenda



Thursday, January 14, 2010

6:30 – 8:30 p.m. **Cocktail Reception**

Friday, January 15, 2010

7:00 – 7:45 a.m. **Continental Breakfast**

7:45 – 8:30 a.m. **Welcome**

Thomas E. Brennan, Esq., Seminar Co-Chair

(Fain Major & Brennan – Atlanta, GA)

Jay R. Downs, Esq., Seminar Co-Chair

(Downs.Stanford – Dallas and Austin, TX)

Introduction of PDI Transportation Executive Committee

Introduction of PDI Transportation Advisory Board

Group Introductions

8:30 – 9:15 a.m. **Accident Scene Ethics: Dilemmas Faced by the Motor Carrier and its Attorney During Rapid Response to Accidents**

Timon V. Sullivan, Esq. (Ogden & Sullivan – Tampa, FL)

9:15 – 10:00 a.m. **Coverage Issues, including: Primary vs. Secondary, Default Implications, and Cargo**

Thomas Paschos, Esq. (Thomas Paschos & Associates – Haddonfield, NJ)

10:00 – 10:15 a.m. **Break**

10:15 – 11:15 a.m. **The Admissibility and Evidentiary Dilemma of CSA 2010 and GPS Data**

Jeff Davis, Vice President Safety & Human Resources – Jet Express, Inc.

Harry Kimball, Vice President Risk Management – Freymiller, Inc.

11:15 – Noon **Admitting Liability: Considerations and Strategies**

Brian H. Buddell, Esq. (Brydon Hugo & Parker – San Francisco, CA)

Noon – 1:15 p.m. **Lunch**



- 1:15 – 2:00 p.m. **Attorney Panel: Creative Ways to Fight Back Against Plaintiffs’ Attorneys**
Panelists:
 Robert A. Zupkus, Esq. (Zupkus & Angell – Denver, CO)
 Thomas G. Cardelli, Esq. (Cardelli, Lanfear & Buikema – Royal Oak, MI)
 Sidney W. Degan, Esq.
 (Degan Blanchard & Nash – New Orleans/Baton Rouge, LA)
Moderator:
 Jay R. Downs, Esq. (Downs.Stanford – Dallas and Austin, TX)
- 2:00 – 2:45 p.m. **How to Prevent and Deal with Lack of Training, Drug Testing, Retention & Non-Compliance w/Other In-House Policies**
 Richard C. Wuestling, Esq. (Wuestling & James – St. Louis, MO)
- 2:45 – 3:30 p.m. **Client Panel: Client Expectations of their Attorneys at the Scene, During Discovery & In the Courtroom**
Panelists:
 Les Titus, Executive Vice President Claims – Deep South Holdings
 Travis Ginest, Esq., Senior Claims Counsel – Commercial Truck Claims Management, Inc.
 John Spiros, Esq., Vice President & Claims Management – Roehl Transport, Inc.
 Karen Webb, Liability Claim Process Specialist – Coca Cola Enterprises Inc.
 Raymond McQueen, President – The McQueen Consultancy
Moderator:
 Thomas E. Brennan, Esq. (Fain Major & Brennan – Atlanta, GA)
- 3:30 p.m. **Seminar Wrap-Up & Closing Remarks**